

# WORLD TRADE CENTER DELAWARE

In cooperation with the  
Philadelphia U.S. Export Assistance Center

## EXPORT OPPORTUNITIES IN PANAMA & THE REGION

### SPEAKER:

**Robert Jones**

**Senior Commercial Officer – Panama  
U.S. Department of Commerce**



### **International Business Morning Meeting**

#### **WHEN:**

**Tuesday  
October 24, 2006**  
Morning Meeting  
8:30 am – 10:00 am

#### **WHERE:**

**Small Business  
Development Center**  
1 Innovation Way, Ste 301  
Newark, DE

#### **COST:**

**FREE for WTC Delaware  
Members**

**\$15 – Non members**

Panama uses the U.S. dollar as its legal tender, virtually eliminating any currency exchange risks to foreign companies operating here. The country has maintained an annual inflation rate of under two percent for the last 40 years, and just 2.3 percent in 2005 – one of the lowest in years. Panama's economy has become one of the healthiest in Latin America, in spite of the Latin American economic crises. Panama has no restrictions on the outflow of capital or outward direct investment.



Prior to his current post with Panama, Robert served as the Primary Commercial Officer at the U.S. Consulate General in Vancouver, the Senior Commercial Officer at the U.S. Embassy in Quito, Ecuador from 1998-2001, and as Principal Commercial Officer in Monterrey, Mexico from 1994-1998.

Before entering the U.S. Commercial Service in 1994, Robert headed up the international program for three major U.S. trade associations: The International Franchise Association (IFA); the Association for Suppliers of Printing, Publishing & Converting Technologies (NPES); and the International Road Federation (IRF). Robert has also organized international market development programs throughout Latin America, Europe and Asia for the members of IFA, NPES and ITF. These programs included large U.S. pavilions in foreign trade shows, multiple trade missions, and large multinational conferences.

**Advance registration is required.**

**Please register no later than Thursday, October 19. Cancellations accepted thru noon on Monday, October 23. No-shows will be billed.**

Register Online (credit card) at [www.wtcde.com](http://www.wtcde.com) OR fill out and mail with payment to WTC Delaware, 702 West Street, Wilmington, DE 19801, OR fill out and fax this form to 302-656-7956.

☐ **Yes, I will attend.** WTC Delaware Member: **FREE** Non-member \$15/person

Morning Meeting - Panama

Name(s) \_\_\_\_\_

Company \_\_\_\_\_ Address: \_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_ E-mail: \_\_\_\_\_

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Amt Encl. \$ \_\_\_\_\_